

Technology and Market Assessment Forum October 7-9, 2014 Omni Los Angeles Hotel at California Plaza Los Angeles, CA

Please check posted signs at TMAF for any updates

Monday, October 06, 2014

4:30 pm - 6:00 pm		Tour of the NextAire Gas Heat Pumps at the Cooper Design Center with Happy Hour to Follow *Must RSVP to attend	
-------------------	--	--	--

Tuesday, October 07, 2014

7:30am - 5:00 pm	Registration Open			
	Bradbury/Rose Rooms		Hershey/Crocker Room	
8:00am -9:00am	ESC Board Meeting		Renewable Energy Workgroup Agricultural Applications Workgroup (open to all)	
9:00am-10:00am			Commercial Bldgs Consortium*	
10:00 a m - 11:00 a m			Residential Consortium*	
1 1 : 0 0 a m - 1 2 : 0 0 p m	Expansion Strategy Workgroup (open to all)		Industrial Consortium (open to all)	
12:00 pm - 1:15 pm	Builder Liaison Consortium*		Gas Cooling Consortium*	
	LUNCH ON OWN			
1 : 2 0 p m - 2 : 0 0 p m	Welcoming Session: Corey Minshew, ESC Chair Keynote Address: Dennis Arriola, CEO, Southern California Gas Co. Watercourt/Bunker Hill Meeting Room			
	Watercourt/Bunker Hill Room		Museum Room	
2:10pm-2:45pm	Strategic Marketing Success Story Rodger Schwecke, Southern California Gas Co.		Taking Advantage of Energy Software Enterprise Systems Jon Scott, Apogee Systems	
2:45pm-3:20pm	Driving Revenue Growth With New High Efficiency Appliance & DG Business Models Brian Carey, PWC (Price Waterhouse)		NGV Workgroup The Southern California NGV Experience Ed Harte & Cherif Youssef, Southern California Gas Co	
3:20pm - 3:35pm	Afternoon Break			
	Watercourt/Bunker Hill Room	٨	Museum Room	Hershey/Crocker Room
3:35 p m - 4:10 p m	Southern California Gas EE Successes Dan Rendler, Southern California Gas Co	National Accounts Consortium* Gas Foodservice Equipment Consortium*		First time TMAF attendee orientation session for equipment manufacturers - 20 mins
4:10pm - 5:00pm	Selling Gas Heat Pumps to Customers, The Experience of 3 LDC's Greg Anderson, Atmos John Clayton, SW Gas David Underwood, Okaloosa			Oil Conversion Consortium*
5:00pm-5:45pm	Multifamily Consortium Joe Shiau, Southern California Gas Co	First time TMAF attendee orientation session for utility staff - 20 mins		CHP Consortium*
6:00pm - 7:15pm	Offsite Evening Reception Complimentary drinks & appetizers Meet at California Pizza Kitchen - 330 South Hope Street - 213-626-2616			



Technology and Market Assessment Forum October 7-9, 2014 Omni Los Angeles Hotel at California Plaza Los Angeles, CA

Please check posted signs at TMAF for any updates

Wednesday, October 08, 2014

7:15am - 4:00 pm	Registration				
7:15am - 8:00am		Continental Breakfast			
		Residential Track Commercial/Industrial		National Accounts Track	
		Museum Room	Wa	tercourt Room	Hershey/Crocker Room
8:00 a m - 8:35 a m	Gas Convei Hoss Budde	nience Outlets e, Burnaby	Advances in Hydronic Technology Randall Woods, DBS Associates		Foodservice and Beyond Melisa Marks & Ahmed Abdullah, Southern California Gas Co.
8:35 am-9:10 am		Customer Retention Anchor etroni, Kohler	Low NOx Distributed Flux Burners for Fragile Fluid Heating Jim Gotterba, Alzeta		Specifying EE Equipment & Cost Calculators -mainly kitchen Richard Young, FNI
9:10am-9:40am		ng with Natural Gas Appliances aller, RH Peterson	Air Curtain 101 Frank Cuaderno, Mars Air Systems		Scope & Results of North American Appliance Studies Dave Kalensky, Gas Technology Institute
9:40am-10:15am	Net Zero H Jacob Atal	lomes La, KB Home	Rooftop Unit Advances Marc Braun, Cambridge Engineering		Natural Gas Safety & Savings Anthony Santoro, Piedmont Shay Reed, Costco
10:15am - 10:45am		Morning Break: Visit Exhibits			
10:45 am - 11:25 pm	2015 DOE S Glenn Mesi	l & Commercial Water Heating, Standards, & New Accessories ck, Bradford White	New Energy Efficient Boilers Greg Danenhauer, Parker Boiler		CHP, CCHP, DG - Show Me the Feasibility Marc Rouse, Capstone
1 1 : 2 5 a m - 1 2 : 0 5 p m	Playa Visto Marc Huffn	n Project nan, Brookfield Residential	New GE Engine Introduction & CHP Update Scott Nolen, GE Casey Houweling, Houweling's Tomatoes		The Truth about Hourly Operating Costs Mitch Gutell, Consultant Richard Young, FNI
1 2 : 0 5 p m - 1 : 1 5 p m		Networking Lunch and Pa	rtnership Award	ds Presentation - Bunker Hi	ll Meeting Room
		Museum Meeting Room	Watercourt Meeting Room		Hershey/Crocker Room
1:30 pm - 2:05 pm	Multi-Fami	l Furnaces for Tight Homes & ily Apps ichols, Dettson	Data Center Energy Solutions Steve Acevedo, Regatta Solutions		Natural Gas - A New Frontier; Marketing & Deregulation Matt Smith, Schneider Electric
2:05 pm - 2:40 pm		rs for Commercial Buildings ensen, Enervex	Market Drivers for Base-Load Fuel Cell Systems Using Gas Mark Fleiner, LG Fuel Cell Systems		
2:40 pm - 3:15 pm	Care/ Insti	rol for Multi-Family, Elderly itutional Facilities itien Cyr, Demtroys	Increasing Power Generation with Organic Rankin Cycle Michael Newell, Ener-G-Rotors		Managing Procurement Risk- Strategies & Options Doug Mitchell, Ameresco
3:15 pm - 3:30 pm		Ice Cream Break (Exhibit Tables Closeout)			
		Museum Meeting Room Bunker		Hill Meeting Room	
3:30 p m - 4:05 p m		4 kW Thermal Acoustic Converter Bert Hesselink, Nirvana Energy Systems Residential & Commercial Outdoor Kitchens Pete Arnold, AEI Corporation		Utility Tables - Business Card Exchange (open to all)	
4:05 pm - 4:40 pm					
5:30 pm - 6:45 pm		Evening Reception at Hotel - Sponsored by Southern California Gas Co. Café Grand Meeting space for Complimentary drinks & appetizers			



Technology and Market Assessment Forum October 7-9, 2014 Omni Los Angeles Hotel at California Plaza Los Angeles, CA

Please check posted signs at TMAF for any updates

Thursday, October 09, 2014

7:30 am - 9:00 am	Breakfast for all			
	Bradbury/Rose Room	Museum Room	Hershey/Crocker Room	
8:00 a m - 9:30 a m	Residential/Small Commercial Roundtable Presentation Reviews (Utilities only)	National Accounts Breakfast (by invitation only)	Industrial/Large Commercial Roundtable Presentation Reviews (Utilities only)	
	General Presentations	National Account Presentations		
9:30 am - 10:00 am	Multifamily Metering Mike Dick, Norgas	Nat Gas 101: Key Contributors Impacting the Delivered COG Robert Hedrich, Integrys		
10:00 - 10:30 am	Impact of DSM & Technology Usage on the Utility Brand Chris Oberle, Market Strategies Int.	ESC National Accounts Product & Services Update Melanie Anthony, ESC		
10:30 am - 11:00 am	Energy Intelligence Software - Improving Customer Satisfaction & EE Aaron Panzer, Pulse Energy			
11:00 am - 11:30 pm		Customer & Consortium Feedback		
11:30 - 12:00 pm		Closing Session		
1:30 p m - 3:00 p m	Tour of SoCal's Energy Resource Center Individuals will need to provide their own Transportation			